

COMMUNITY COLLEGE LEAGUE OF CALIFORNIA

Profit & Loss Budget vs. Actual

July 2021 through June 2022

07/07/21

Accrual Basis

| | Jul '21 - Jun 22 |
|---|---------------------|
| Ordinary Income/Expense | |
| Income | |
| 7000 · League Revenues | |
| 7001 · League Dues | 1,991,382.00 |
| 7002 · Event Registrations | 657,500.00 |
| 7003 · Sponsorship | 182,000.00 |
| 7005 · Advertisements | 3,500.00 |
| 7006 · Management/Admin Fees | 174,520.00 |
| 7007 · District Services | 1,682,000.00 |
| 7008 · Publications | 1,700.00 |
| 7009 · Shipping & Handling | 210.00 |
| 7010 · Educational Services Programs | 69,500.00 |
| Total 7000 · League Revenues | 4,762,312.00 |
| 7100 · Other Income | |
| 7101 · Interest & Dividends | 35,000.00 |
| 7102 · Investment Value Change | 70,000.00 |
| Total 7100 · Other Income | 105,000.00 |
| 7300 · Grants | |
| 7310 · IEPI | 63,500.00 |
| Total 7300 · Grants | 63,500.00 |
| Total Income | 4,930,812.00 |
| Gross Profit | 4,930,812.00 |
| Expense | |
| 8000 · League Expenses | |
| 8001 · Travel/Meals | |
| 80011 · Staff Travel/Meals | 77,900.00 |
| 80012 · Board Travel/Meals | 48,000.00 |
| 80013 · Speaker Travel/Meals | 4,500.00 |
| 80014 · Consultant Support Travel/Meals | 12,000.00 |
| Total 8001 · Travel/Meals | 142,400.00 |
| 8002 · Program & Event Consultants | |
| 80111 · Speaker 1099 | 32,000.00 |
| 80112 · Consultant Support 1099 | 159,500.00 |
| Total 8002 · Program & Event Consultants | 191,500.00 |
| 8004 · Events & Meetings | |
| 80021 · Event & Room Rentals | 70,140.00 |
| 80022 · Food & Beverage | 301,400.00 |
| 80024 · Event Printing & Programs | 12,900.00 |
| 80025 · Awards & Recognition | 6,100.00 |
| 80026 · Materials & Supplies | 18,550.00 |
| 80027 · Entertainment | 2,500.00 |
| 80029 · Audio Visual | 80,300.00 |
| 80030 · Event Internet | 8,900.00 |
| 80031 · Event Freight & Shipping | 1,700.00 |
| 80032 · Site Visits & Planning | 1,750.00 |
| 80033 · Gratuities | 4,750.00 |
| Total 8004 · Events & Meetings | 508,990.00 |
| 8007 · Marketing & Advertising | 61,850.00 |
| 80071 · Social Media | 2,250.00 |
| 80072 · Client Relations | 3,900.00 |

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| 8008 · Facilities | |
| 80081 · Utilities | 15,000.00 |
| 80082 · Security | 3,000.00 |
| 80083 · Custodial | 15,000.00 |
| 80084 · Building Lease | 16,000.00 |
| 80085 · Building Parking | 8,000.00 |
| 80086 · Building Maintenance & Repair | 30,000.00 |
| 80087 · Building Reserves | 20,000.00 |
| Total 8008 · Facilities | 107,000.00 |
| 8010 · Research, Curriculum & Develop | 7,500.00 |
| 8011 · Office Operations | |
| 8050 · From Equipment Reserve > \$500 | 14,500.00 |
| 8101 · Office Supplies | 10,150.00 |
| 8102 · Copier Supplies & Overage | 750.00 |
| 8103 · Telephone | 25,700.00 |
| 8104 · Internet | 7,650.00 |
| 8105 · Computer Maintenance | 7,500.00 |
| 8106 · Postage Supplies | 200.00 |
| 8107 · Copier Lease/Charges | 25,600.00 |
| 8109 · Office Equipment < \$500 | 6,000.00 |
| 8110 · Postage Lease/Charges | 5,715.00 |
| 8111 · Television | 6,250.00 |
| 8112 · Freight | 6,665.00 |
| 8113 · Printing and Programs | 31,100.00 |
| Total 8011 · Office Operations | 147,780.00 |
| 8012 · Staff | |
| 80121 · Salaries | 2,174,308.73 |
| 80122 · Payroll Taxes | 171,762.45 |
| 80123 · Health & Welfare | 413,571.19 |
| 80124 · PERS Retirement | 171,226.40 |
| 80125 · PERS GASB 68 | 129,656.80 |
| 80126 · Employee Search | 5,000.00 |
| 80127 · Temporary Staff & Interns | 14,000.00 |
| 80128 · CEO Additional Contributions | 59,053.50 |
| Total 8012 · Staff | 3,138,579.07 |
| 8013 · Staff Development | |
| 80131 · Activities & Retreats | 15,000.00 |
| 80132 · SD Continuing Education | 39,000.00 |
| 80133 · Outside Event Registrations | 12,275.00 |
| Total 8013 · Staff Development | 66,275.00 |
| 8017 · Ballot Measure | 50,000.00 |
| 8018 · Website Management | 66,000.00 |
| 8019 · Office Insurance | 21,000.00 |
| 8020 · Memberships & Subscriptions | 24,740.00 |
| 8022 · Other Expenses | |
| 80221 · Credit Card Fees | 20,100.00 |
| 80222 · Property Taxes | 15,000.00 |
| 80223 · Bank Fees | 500.00 |
| 80225 · Bad Debt Expense | 1,000.00 |
| 80226 · Unrelated Business Inc Tax-UBIT | 3,000.00 |
| 80227 · License & Permits | 2,120.00 |
| Total 8022 · Other Expenses | 41,720.00 |

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| 8023 · Professional Services | |
| 80231 · Legal | 116,500.00 |
| 80232 · Accounting | 26,800.00 |
| 80233 · Payroll Service Fees | 16,000.00 |
| 802334 · Human Resources | 3,500.00 |
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| Total 8023 · Professional Services | 162,800.00 |
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| Total 8000 · League Expenses | 4,744,284.07 |
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| Total Expense | 4,744,284.07 |
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| Net Ordinary Income | 186,527.93 |
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| Net Income | 186,527.93 |
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