

COMMUNITY COLLEGE LEAGUE OF CALIFORNIA
Budget

Accrual Basis

July 2021 through June 2022

| | Jul '21 - Jun 22 |
|---------------------------------------|------------------|
| Ordinary Income/Expense | |
| Income | |
| 7000 · League Revenues | |
| 7001 · League Dues | 1,991,382.00 |
| 7002 · Event Registrations | 657,500.00 |
| 7003 · Sponsorship | 182,000.00 |
| 7005 · Advertisements | 3,500.00 |
| 7006 · Management/Admin Fees | 174,520.00 |
| 7007 · District Services | 1,682,000.00 |
| 7008 · Publications | 1,700.00 |
| 7009 · Shipping & Handling | 210.00 |
| 7010 · Educational Services Programs | 69,500.00 |
| | 4,762,312.00 |
| Total 7000 · League Revenues | 4,762,312.00 |
| 7100 · Other Income | 105,000.00 |
| | 4,867,312.00 |
| Total Income | 4,867,312.00 |
| Gross Profit | 4,867,312.00 |
| Expense | |
| 8000 · League Expenses | |
| 8001 · Travel/Meals | 142,400.00 |
| 8002 · Program & Event Consultants | 241,500.00 |
| 8004 · Events & Meetings | 508,990.00 |
| 8007 · Marketing & Advertising | 61,850.00 |
| 80071 · Social Media | 2,250.00 |
| 80072 · Client Relations | 3,900.00 |
| 8008 · Facilities | 107,000.00 |
| 8010 · Research, Curriculum & Develop | 7,500.00 |
| 8011 · Office Operations | 147,780.00 |
| 8012 · Staff | 3,138,579.07 |
| 8013 · Staff Development | 66,275.00 |
| 8018 · Website Management | 66,000.00 |
| 8019 · Office Insurance | 21,000.00 |
| 8020 · Memberships & Subscriptions | 24,740.00 |
| 8022 · Other Expenses | 41,720.00 |
| 8023 · Professional Services | 162,800.00 |
| | 4,744,284.07 |
| Total 8000 · League Expenses | 4,744,284.07 |
| Total Expense | 4,744,284.07 |
| Net Ordinary Income | 123,027.93 |
| Net Income | 123,027.93 |